

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

For Equity Issues

Name of the issue: MONEY MASTERS LEASING & FINANCE LIMITED

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- 1 **Type of issue (IPO/ FPO)** Initial Public Offering - SME Platform
- 2 **Issue size (Rs crore)** 2.00
- 3 **Grade of issue alongwith name of the rating agency** Not Applicable, in terms of exemption provided under provision to Regulation 106M(3) of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time.
- 4 **Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged:**
1.503 times
- 5 **QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Clause 37 of the SME listing agreement)**
- (i) allotment in the issue Nil
- (ii) at the end of the 1st Quarter immediately after the listing of the issue Nil
- (iii) at the end of 1st FY Nil
- (iv) at the end of 2nd FY Nil
- (v) at the end of 3rd FY Will be updated at appropriate time

6 **Financials of the issuer (as per the annual financial results submitted to stock exchanges under Clause 43 of the SME listing agreement)**

(Rs. in crores)

Parameters	1st FY	2nd FY	3rd FY
Income from operations	2.04	-	-
Net Profit for the period	0.1	-	-
Paid-up equity share capital	4.49	-	-
Reserves excluding revaluation reserves	1.51	-	-

The said table will be updated at appropriate time

7 **Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)***

- (i) at the end of 1st FY The Company was listed on SME Platform of BSE Limited on August 12, 2013 and continues to be listed there. The shares of trading status as regards frequently traded or in frequently traded cannot be ascertained at this stage.
- (ii) at the end of 2nd FY Infrequently traded
- (iii) at the end of 3rd FY Will be updated at appropriate time

*Note: The Company's Shares were listed on the SME Platform of BSE Limited on August 12, 2013.

8 **Change, if any, in directors of issuer from the disclosures in the offer document (See Clause 32 of the SME listing agreement)**

- (i) at the end of 1st FY Nil
- (ii) at the end of 2nd FY Nil
- (iii) at the end of 3rd FY Will be updated at appropriate time

9 **Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Clause 43 (IV) (e) of SME the listing agreement)**

- (i) as disclosed in the offer document Not Applicable
- (ii) Actual implementation Not Applicable
- (iii) Reasons for delay in implementation, if any Not Applicable

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10 Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses 43, 45 and 46 of the SME listing agreement)

(i) as disclosed in the offer document

Sl. No.	Particulars	Amount (In Rs. Lacs.)
1.	To augment our capital base and provide for our fund requirements for increasing our Asset Financing Operations.	155.40
2.	To meet the expenses of the issue	45.00
Total		200.40

(ii) Actual utilization

Sl. No.	Particulars	Amount (In Rs. Lacs.)
1.	To augment our capital base and provide for our fund	155.40
2.	To meet the expenses of the issue	45.00
Total		200.40

Source: Annual Report for 2013-14

(iii) Reasons for deviation, if any

Not Applicable

11 Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with Clause 46 of the SME listing agreement) #

(a) Comments on use of funds

Not Applicable

(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document

Not Applicable

(c) Any other reservations expressed by the monitoring agency about the end use of funds

Not Applicable

(To be submitted till the time the issue proceeds have been fully utilised)

#Note: Since the net proceeds of the Issue were less than Rs. 500 Crores, under the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 no monitoring agency was required to be appointed by the Company.

12 Price- related data \$

Issue price (Rs):

Price parameters	At close of listing day	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of 1st FY after the listing of the issue			As at the end of 2nd FY after the listing of the issue			As at the end of 3rd FY after the listing of the issue		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	17.05	17.00 [#]	15.40 [@]	10.90 ^{&}	19.65 [*]	10.90 ^{&}	7.62 ^{&&}	11.86 ^{**}	7.33 ^{@&}	-	-	-
Index (BSE-SENSEX being the Designated Stock Exchange):	18,946.98	19,781.88	-	22,386.27	18,307.52	22,386.27	27957.49	30024.74	22197.51	-	-	-
Sectoral Index (mention the index that has been considered and reasons for considering the same)	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable

\$ The rest of the table will be updated at appropriate time

Closing price of the equity shares of the Company as on August 26, 2013. There has been no trading in the Equity Shares of the Company post the said date.

@ Closing price of the equity shares of the Company as on October 23, 2013. There has been no trading in the Equity Shares of the Company post the said date.

* As at August 19, 2013

& As at March 28, 2013

&& As on March 26, 2015

** As on November 28, 2014

@& As on May 21, 2014

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13 **Basis for Issue Price and Comparison with Peer Group & Industry Average** (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratio	Name of company	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009)	At the end of 1st FY	At the end of 2nd FY	At the end of 3rd FY
EPS	Issuer:				
	Money Masters Leasing & Finance Limited				
	Basic (as at March 31, 2013)	0.01 [§]	0.02 [@]	0.05 [@]	
	Diluted (as at March 31, 2013)	0.01 [§]	0.02 [@]	0.05 [@]	
	Peer Group: [§]				
	Confidence Trading Co. Ltd.	0.70 [§]	0.03 [@]	0.03 [@]	
	Aarya Global Shares and Securities Ltd.	0.10 [§]	0.00 [@]	0.06 [@]	
	Delta Leasing & Finance Ltd	0.10 [§]	0.10 [@]	0.04 [@]	
Industry Avg: [§]	Not disclosed in the offer document				
P/E	Issuer:				
	Money Masters Leasing & Finance Limited	1500.00 [§]	545.00 ^{@1}	152.40 ^{@3}	
	Peer Group: [§]				
	Confidence Trading Co. Ltd.	-	173.67 [@]	81.67 ^{@4}	
	Aarya Global Shares and Securities Ltd.	-	-	450.00 [@]	
	Delta Leasing & Finance Ltd	-	925.00 ^{@1}	407.50 [@]	
Industry Avg: [§]	13.00 [§]	Not Available	Not Available		
RoNW	Issuer:				
	Money Masters Leasing & Finance Limited	0.10% [§]	1.21% [@]	2.68% [@]	
	Peer Group: [§]				
	Confidence Trading Co. Ltd.	3.80% [§]	2.15% [@]	1.57% [@]	
	Aarya Global Shares and Securities Ltd.	-	3.01% [@]	5.32% [@]	
	Delta Leasing & Finance Ltd	0.20% [§]	0.52% [@]	0.22% [@]	
Industry Avg: [§]	Not disclosed in the offer document	Not Available	Not Available		
NAV per share based on balance sheet	Issuer:				
	Money Masters Leasing & Finance Limited	12.23 [§]	18.61 [@]	20.44 [@]	
	Peer Group: [§]				
	Confidence Trading Co. Ltd.	15.30 [§]	1.56 [@]	2.10 [@]	
	Aarya Global Shares and Securities Ltd.	2.20 [§]	25.15 ^{@2}	14.98 [@]	
	Delta Leasing & Finance Ltd	18.30 [§]	18.31 [@]	18.36 [@]	
Industry Avg: [§]	Not disclosed in the offer document	Not Available	Not Available		

[§] Source: Capital Market, Vol. XXVIII/10, dated July 08- July 21, 2013; Sector-Finance and Investments

[@] Information has been obtained by taking into account the Market Prices and the Financial Statements of the Company available on BSE Limited

1 - For the purpose of calculation, prices of the Company as at March 28, 2014 have been considered, since there has been no trading in the shares of the Company between March 29, 2014 till March 31, 2014.

2 - For the purpose of calculation of NAV of Aarya Global Shares and Securities, consolidated number of Equity Shares of Rs. 10 each have been considered.

3 - For the purpose of calculation, prices of the Company as at March 26, 2015 have been considered, since there has been no trading in the shares of the Company between March 26, 2015 till March 31, 2015.

4 - For the purpose of calculation, prices of the Company as at March 30, 2015 have been considered, since there has been no trading in the shares of the Company on March 31, 2015.

The rest of the table will be updated at appropriate time

14 **Any other material information**

Nil

Note: (i) Merchant Banker can give its comments on any of the above sections
(ii) Merchant Banker may obtain information/ clarification from the issuer or stock exchange, wherever felt necessary
(iii) In case any of the above reporting dates happens to be a holiday, the immediately following working day may be taken